*03.31.2022*

*Dear GUNAA 2022 Board of Directors and Members,*

*For several years I have championed the growth of Grambling University National Alumni Association (GUNAA). Naively I wanted alumni, family and friends to join so that we can have a strong national alumni association. It wasn’t until I was asked to be the National Membership Chairperson that I realized the challenges that faced the growth in membership. At that point, I wanted to be the* ***Change I Want to See****.*

*It’s for this reason that I am interested in becoming the next Business Manager for GUNAA. As a Fall 1995 Bachelors of Science Degree in Biological Sciences Graduate of Grambling State University and a Master’s in Business Administration with a concentration in Global Management from University of Phoenix, I bring to the association 22 plus years of business experience from customer interactions, conflict resolutions, negotiations and leadership just to name a few. I am currently the manager for Reporting and Compliance at a top electric regulated utility in the state of Texas with a pending Lean Six Sigma Green Belt Certification. I manage a $20 million annual department budget and a team of record specialist. The role of Business Manager parallel my current position. This means that I can bring real world solutions to the association at real time. I understand that in this role there is a need to remove wasteful practices and streamline work resources to maximize best results for the national association and each of the local chapters.*

*It is my intent to work with members of the Board and local chapters to handle business affairs as required and go beyond to gain possible additional revenue. Some of my successes within GUNAA is creating data integrity with our membership list, launching the 1901 Club (added financial value), assisting in the 2021 Bayou Classic event and leading the efforts to add to the university’s game day experience by creating GUNAA’s first tailgate which includes student engagement.*

*Sincerely,*  
*Erica West Green*